



When the owner and director of SageMED, Dr. Sage Wheeler, ND, found his practice rapidly growing and the number of providers increasing, he realized that they were quickly outgrowing their inventory and workflow requirements.

Dr. Wheeler, ND, knew he needed to find something that would streamline the workflow of his practice, while solving his inventory challenges. He decided to integrate his EHR with Fullscript and found immediate growth and success.

## Dr. Sage Wheeler, ND – owner of SageMED

By the Numbers



**11 years** of clinical experience



**5 years** using Fullscript



**8 years** using ChARM



**700-800** patient visits per week



Integration within our EHR allows for rapid prescribing, discounting to patients, and instant record keeping in the chart. I can't imagine having the growth we have experienced without it. "

– Dr. Sage Wheeler, ND





## The challenge

Before integrating his ChARM EHR with Fullscript, Dr. Wheeler, ND, found challenges as he brought on more providers to his rapidly growing practice.

“We simply did not have the shelf space to carry everything that was requested. Of course, we have always been able to dropship from Fullscript and other wholesalers, but the workflow was cumbersome and inefficient”



## The solution

When Dr. Wheeler, ND, realized he could virtually dispense professional-grade supplements through his ChARM EHR, saving space, money, and increasing efficiency, he made the decision to integrate with Fullscript.

“[It’s a] good integration of all practice management software that was needed, also at an affordable price point.”



## The result

Since integrating ChARM and Fullscript, Dr. Wheeler, ND, and SageMED have seen an increase in the ease and amount of ordering, as well as a significant increase in total revenue.

“As soon as I integrated, not only was it super easy for me, but it was easy for my patients as well. I’ve never had a single glitch on the ordering, and that’s what a patient wants.”



## About Dr. Sage Wheeler, ND

Dr. Sage Wheeler is a highly experienced and dedicated naturopathic physician, as well as the owner and director of SageMED. The underlying facet of Dr. Wheeler’s care is to integrate all forms of medicine using a holistic approach to help patients achieve exceptional health.

After graduating from Bastyr University in 2009, Dr. Wheeler was the recipient of the ITI-STAIR residency scholarship. This scholarship provided him with the opportunity to be mentored by both a Naturopathic Physician and a western Medical Doctor. This gave him the tools to seamlessly blend the best of western and herbal medicine.

In 2011, Dr. Wheeler established SageMED with the guiding principle that every patient deserves high quality, effective, and comprehensive medical care.

Dr. Wheeler’s areas of specialty include men’s sexual health and wellness, hormone optimization through bio-identical hormone therapy, regenerative medicine, and osteoarthritis treatment. Dr. Wheeler strives to provide compassionate, individualized care to his patients and is committed to helping every patient enjoy an active and healthy lifestyle.